



4700 140th Ave North #112
Clearwater, FL. 33762
727-538-2250
www.ndsapps.com

REAL-TIME SOLUTIONS

Eleven Essential Features of NDS Distribution Software

Customers are the driving force behind a company and satisfying their needs is the most important requirements of a successful distribution system. If you want your customer satisfaction to reach the rooftops, you have to have good communication between all of the different aspects of your company, and then between your customer and your company. You have to ship when you say you'll ship and you have to provide prompt feedback when they have a problem.

With the NDS distribution software, you don't have to worry about prompt and accurate communication. The NDS ERP Solution fully integrates a distributor's operations, allows immediate sharing of information between departments and permits flexible on-line inquiry into virtually any kind of information. NDS ERP is a feature rich distribution package with integrated modules. Its extensive sales, inventory and replenishment functionality provides a strong and flexible foundation for lasting growth in collaborative performance and efficiency.

Eleven essential features included in the NDS ERP Distribution Software are:

- **Automated Shipping**

The automated shipping process runs in the background on a user-controlled timer, analyzing sales orders and available inventory, and then shipping sales orders and printing pick tickets according to your established rules. This process can generate inventory move tickets and merge multiple sales orders for a single customer.

- **Integration with Manifest Software**

The NDS ERP Solution provides built-in integration with third party shipping manifest systems, such as Kewill's Clippership. While confirming the shipment of a sales order, all you have to do is record the total number on packages and press a button. The sales order gets updated by the manifest system for freight costs, charges, weight and tracking information.

- **Drop Shipping**

Drop shipping is fully supported, including the ability to drop ship inventory items, non-maintain-on-hand inventory items or even non-stocks. Purchase orders for the items being drop shipped can be generated directly from the sales order, or can be generated by a centralized purchasing department. Both vendors and items can be identified as drop ship only.

- **Staging and Containerization of Shipments**

Sales orders can be staged either individually or in batches. Staging a sales order moves the inventory from its default location into a staging area. Staged orders can also be containerized, allowing for simple shipping of full containers, rather than individual items.

- **Assemble to Order Kits**

More and more wholesalers and distributors are taking on various types of assembly jobs and light manufacturing as part of their everyday business. NDS distribution easily handles this growing need.



4700 140th Ave North #112
Clearwater, FL. 33762
727-538-2250
www.ndsapps.com

REAL-TIME SOLUTIONS

- **Configure Products to Purchase**

The product configurator included with the sales quote and sales order entry programs can help guide your sales team to sell valid products and offer up selling opportunities. Once configured, the sales order lines can be turned into purchase orders.

- **Commissions**

The NDS ERP Solution offers multiple commission options, including a sliding scale based on the overall order value, volume commissions on the total order and a commission matrix, allowing for different commission rates on each sales order line. Multiple sales reps can be assigned to a customer and/or a sales order.

- **Extensive Pricing Options**

Pricing can be done in a multitude of ways. The system fully supports margin pricing, customer contracts, price group matrix discounts, order value discounts and quantity breaks. Both customers and items can be assigned to price groups for discounting. Customer contracts can be shared by multiple customers for easy maintenance.

- **Verisign Credit Card Processing**

The sales order entry process has credit card processing built in. Credit card numbers can be stored by customer. Complete address verification and CVV functionality is supported.

- **Back Order Notification and Handling**

Backorders are fully supported and the primary sales order number is always retained. Customers can be setup to disallow backorders. Sales orders also have a "Ship Complete" option. Also included is a backorder notification process that will send email notices when backordered items become available.

- **In & Out Bound Product Returns**

Included in the NDS ERP Solution is a return to vendor process that tracks quarantined inventory and schedules product returns. This program handles restocking charges and can even create Accounts Payable credit vouchers. There are also programs to handle the issuing and tracking of RMA numbers for customers and handling warranty issues.

In addition to these essential features, the NDS ERP Solution has a highly functional and well proven capability to support both 'buy-hold-sell' and 'sell-source-ship' and drop ship processes in your business. Features include the ability to process scheduled, back-to-back and direct orders, automatic accessory selection and configure-to-order facilities. It also provides distributors with such tools as quoting, commission tracking, and sales analysis, as well as fully integrated accounting, order processing, inventory, warehouse management and purchasing.

The NDS ERP Solution offers all of these advantages along with many others. Visit our website at www.ndsapps.com or call us at 727-538-2250 for more information on how the NDS Solution can help your distribution business.